

# EARN COLLEGE CREDIT

## DUAL CREDIT

During their senior year, students can participate in the Tech Prep Dual Credit Program at Elgin Community College (ECC) during the school day and receive both high school and college credit. Enrollment in this program is limited, and an application is required. The school district pays for tuition at ECC; students must pay for required supplies, fees, and some textbooks.

ECC offers Tech Prep Dual Credit classes in over 20 career and technical areas. Industry-recognized certification is available in a number of high-demand areas.

## ARTICULATED CREDIT

A number of D300 courses are linked with ECC courses and students may earn college credit for these high school courses by enrolling at ECC after graduation.

Each articulated high school course is the equivalent of an ECC course and meets ECC's learning objectives and task competencies. To receive college credit, students must:

- Complete the articulated high school course with a final grade average of "B" or better each semester.
- Enroll in a degree-seeking program at ECC in the fall semester following graduation (or within 27 months of high school graduation). The high school graduate is entitled to ECC college credit and to accelerated placement at Elgin Community College.

# POTENTIAL CAREERS

- Account Executive
- Advertising Sales Person
- Business Analyst
- Business Consultant
- Business Operations Manager
- Compliance Officer
- Corporate Trainer
- E-Commerce Analyst
- Entrepreneur
- Facilities Manager
- Financial Advisor
- Human Resources Manager
- Insurance Agent
- Market Research Analyst
- Mortgage Loan Officer
- Not-for-Profit Fundraiser
- Research and Development (R&D)
- Securities Trader
- Small Business Owner



**For more information:**  
[www.d300.org/pathways](http://www.d300.org/pathways)

# ENTREPRENEURSHIP Pathway

@ Dundee-Crown High School



DISTRICT 300



## A PATHWAY TO SUCCESS IN COLLEGE AND CAREER

District 300 strives to ensure every student is college and career ready upon graduation. Our pathway programs provide students with the skills to obtain an entry-level job upon graduation and the knowledge to be successful in a college classroom.

### FRESHMAN YEAR

#### **Introduction to Business (6812 / 6813)**

Become acquainted with forms of business organization, small business ownership, human resources, marketing, and management.

#### **Computer Applications (6805 / 6806)**

Develop an understanding of the software and equipment used by employees to perform tasks in business, marketing, and management. Learn how to operate the Microsoft Office Suite, including Word, Excel, Power Point, Access, and Publisher to create word processing documents, spreadsheets, databases, and presentations.

### SOPHOMORE YEAR

#### **Accounting 1 (6824 / 6825)**

Develop an understanding of the basic elements and concepts of double-entry accounting systems. Skills include knowledge of the accounting cycle, entering transactions in journals, posting to ledgers, compiling end-of-period worksheets, adjusting and payroll systems, and writing communication examples.

#### **Business Law (6819 / 6820)**

Investigate the nature of laws, courts, contracts, the court system, and legal rights while learning how contracts are made and the differences between real property and personal property. The course culminates in a Mock Trial, with students playing the roles involved.

#### **Business Incubator Program 1 (6822 / 6823)**

The *Business Incubator Program* provides an authentic entrepreneurship experience. Create and develop your own product or service. Real entrepreneurs and business experts will serve as volunteer coaches and mentors guiding student teams through *The Lean Startup* process of ideation, market research, and business plan development.

### JUNIOR YEAR

#### **Business Incubator Program**

**1.5 (6830 / 6831) | 2 (6832 / 6833)**

The *Business Incubator Program* provides an authentic entrepreneurship experience. Create and develop your own product or service. Real entrepreneurs and business experts will serve as volunteer coaches and mentors guiding student teams through *The Lean Startup* process of ideation, market research, and business plan development.

#### **Sales and Advertising (6817)**

Gain a broad knowledge and understanding of principles of advertising and sales.

#### **(or) Accounting 2 (6827 / 6828)**

Learn different methods of reporting prepaid and accrued expenses and income. Complete a simulation on partnerships and corporate financial activities.

### SENIOR YEAR

#### **Business Incubator Program**

**1.5 (6830 / 6831) | 2 (6832 / 6833)**

The *Business Incubator Program* provides an authentic entrepreneurship experience. Create and develop your own product or service. Real entrepreneurs and business experts will serve as volunteer coaches and mentors guiding student teams through *The Lean Startup* process of ideation, market research, and business plan development.

#### **Marketing (6816)**

Receive an introduction to marketing research, product design, pricing, packaging, publicity, international marketing, and entrepreneurship. Develop a basic knowledge, attitude, and skills needed for entering the field of marketing and management.

#### **D300 Internship Program (6969 / 6870)**

The *District 300 Internship Program* is a partnership between the high schools and the industrial, business, professional, and service communities of the Fox Valley area. The program provides an opportunity for hands-on career exploration by interning in local businesses.

#### **ECC Tech Prep Program**

Earn college credit while selecting classes that focus on over 20 career and technical fields and provide industry certification opportunities. Students attend ECC either all or part of the day.

## EXAMPLES OF REGIONAL POST-SECONDARY DEGREES

### **ASSOCIATE'S DEGREE (2 YEARS)**

Associate's of Applied Sciences (A.A.S.) with a Business Administration Concentration

*Elgin Community College*

### **BACHELOR'S DEGREE (4 YEARS)**

Bachelor of Science in Business Administration

*Aurora University*

*Judson University*

*Northern Illinois University*

### **MASTER'S DEGREE (BACHELOR'S PLUS 2+ YEARS)**

Master of Business Administration (MBA)

*Northern Illinois University*